

## “SME Vision2020” AGENDA

<b>Thursday, November 9</b>	
14:00 –15:00	<p><b>Official opening</b></p> <p>Key note speakers in the following topics:</p> <ul style="list-style-type: none"> <li>• EEN services in line with H2020 and SME Instrument</li> <li>• H2020 and SME Instrument benefits – why SME participation</li> <li>• NCP networks supporting research and innovation within H2020 and SME Instrument</li> </ul>
15:00 – 18:00	<p><b>The SME Instrument workshop – preparing a winning proposal!</b></p> <ul style="list-style-type: none"> <li>• Overview of the programme</li> <li>• Tips on how to prepare successful proposal</li> <li>• Identifying criteria for success</li> <li>• Understanding the evaluation process</li> <li>• Presenting the expectations of the European Commission</li> </ul>
20:00	<b>Evening networking and cocktail</b>
<b>Friday, November 10</b>	
09.30 - 10.00	Participants registration
10:00 – 11:00	SME Instrument best practices (presentation of winning SME instrument projects)
11.00 - 13.00	B2B meetings
13.00 - 13.30	Coffee break
13.30 - 15.30	B2B meetings
15.30 - 17.00	Lunch

### **LOCATION**

Skopje Fair (Str. Belasica 2, 1130 Skopje, Macedonia)

### **REGISTRATION**

<http://smevision.talkb2b.net>

### **COST**

The brokerage event is free of charge.

### **CONTACT**

Aleksandar Filiposki

[aleksandar.filiposki@yes.org.mk](mailto:aleksandar.filiposki@yes.org.mk)

+389 (0) 2 3108 891