**ODTU Teknokent (EEN Anatolia) Trade Delegation to UK**

**8-9-10 October 2018**

**Draft Program**

**Sunday 7 October 7, Arrivals**

**Monday 8 October 8**

**Day 1**

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| ODTU Teknokent Trade Delegation for UK Program (Draft) | | |
| Theme: Setting up and scaling in UK | | |
| October 8, 2018 | | |
| Newable UK Meeting Centre, 140 Aldersgate Street, London, United Kingdom, EC1A 4HY | | |
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| Time | Title | Duration |
| 09:00 | Opening Remarks-Partner Presentations | 40 min. |
| 09:00 | Welcoming Speech-ODTU Teknokent | 5 min. |
|  | Ozgur Karayalcin, Ayca Batur |  |
| 09:05 | Welcoming Speech-Organization & Program Details | 5 min. |
|  | Gokhan Celebi |  |
| 09:10 | Department for International Trande and its Services | 15 min. |
|  | Anne Taylor or Mike Forest |  |
| 09:25 | EEN London | 15 min. |
|  | Giulia Simonelli |  |
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| 09:40 | Tech Spectrum in UK | 30 min. |
| 09:40 | Chris Moore, Sector Specialist |  |
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| 10:10 | Coffee Break and networking | 15 min. |
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| 10:25 | Regions to Cooperate | 65 min. |
| 10:25 | London, Mind the Gap | 25 min. |
|  | Bob Doyle (Head of EMEA & Latin America, London & Partners) |  |
| 10:50 | Northern Starts, Northern Powerhouse | 25 min. |
|  | Nigel Jones (Sector Specialist) and/or Simon Reid |  |
| 11:05 | Q&A | 15 min. |
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| 11:20-12:40 | Invetor Pitching Sessions (Foresight, Deepbridge, Bethnal Green, Mellanox etc.) | 60 min. |
|  | 4-5 Companies to pitch for 5 min. And each have 1-1 with the investors |  |
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| 12:40-13:40 | Lunch and Networking | 60 min. |

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| 13:40 | Setting Up in the UK |  |
| 13:40 | Company Formation | 25 min. |
|  | Andrew Constable-Kingston Smith OR PwC |  |
| 14:05 | Tax in the UK | 25 min. |
|  | Kingston Smith OR PwC |  |
| 14:30 | Banking in the UK | 25 min. |
|  | Kingston Smith OR PwC |  |
| 14:55 | Market Penetration in the UK | 25 min. |
|  | James Blakemore, JMB Partnerships |  |
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| 15:20 | Coffee Break and networking | 15 min. |
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| 15:35 | Visa Options | 30 min. |
| 15:35 | Gary Skyes (UK Visas & Immigration) | 20 min. |
| 15:55 | Q & A | 10 min. |
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| 16:05 | Scaling in the UK (by Turkish Companies and Investors in the UK) | 50 min. |
| 16:05 | Gold Atlantic-Ilayda Kiraz | 10 min. |
| 16:15 | Fintech Istanbul London Representative, Smyrna Capital, Aylin Alkan | 10 min. |
| 16:25 | New World Capital Advisors, Beril Kurucayirli | 10 min. |
| 16:35 | The Next Web-Eren Kocyigit | 10 min. |
|  | Q & A | 10 min. |
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| 16:55 | Coffee Break and networking | 10 min. |
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| 17:05 | Successfull Turkish Entrepreneurs in the UK (Chair + 4 panellist) | 55 min. |
|  | by Gokhan Celebi, CMO of Delphisonic |  |
|  | Baris Ozaydinli-Founder of Fitwell | 10 min. |
|  | Kubilay Sengin-Managing Director UK & Europe, Insider | 10 min. |
|  | Bulent Tekmen-Founder of Colendi | 10 min. |
|  | Kutlu Kazanci-Founder of UKBaseCamp | 10 min. |
|  | Q & A | 15 min. |
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| 18:00 | Closing |  |

**Tuesday 9 October 9  
Day 2**

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| ODTU Teknokent Trade Delegation for UK Program (Draft) | | |
| Venue in Central London, Zone 1. Exact Location to be shared soon. | | |
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| Time | Title | Duration |
| 09:30 | B2B Meetings in partnership with European Enterprise Network (EEN) London | 180 min. |
|  | We will have companies, NGOs and/or government reps during the day and look for: potential partnerships, applying for funds as stakeholders, sales opportunities,distributors, investment opportunities, bank loans, recruiting staff. The structure of the meetings, attending companies or other partners will be announced nearer the time. |  |
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| 13:00 | Lunch & Networking | 60 min. |
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| 14:00 | B2B Meetings in partnership with European Enterprise Network (EEN) London | 180 min. |
|  | We will have companies, NGOs and/or government reps during the day and look for: potential partnerships, applying for funds as stakeholders, sales opportunities,distributors, investment opportunities, bank loans, recruiting staff. The structure of the meetings, attending companies or other partners will be announced nearer the time. |  |
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| 17:00 | Closing |  |

**Wednesday 10 October   
Day 3**

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| ODTU Teknokent Trade Delegation for UK Program (Draft) | | |
| October 8th, 2018 | | |
| Venue: Site Visits | | |
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| Time | Title | Duration |
| 09:30 | Transfer to the Turkish Embassy | 30 min. |
| 10:00 | Meeting with the Turkish Trade Attache | 60 min. |
| 11:00 | Transfer to the Turkish Trade Centre (TTC) in Mansion House | 30 min. |
| 11:30 | Visit for TTC | 60 min. |
| 12:30 | Lunch and feedback session | 1 hour |
| 13:30 | Transfer to the Plentific (company established by ODTU Graduate in the UK) | 30 min. |
| 14:00 | Visit for Plentific | 30 min. |
| 15:00 | Closing |  |

**Thursday 11 October   
Departures**