

Return by fax +49 711.128988-59 or by email karin.pfisterer@leichtbau-bw.de



The event is free of charge for participants in the Technology Day.

Company:
Participant name:
Address:
Postal code, town:
Telephone:
Fax:
E-Mail:
Internet:
Location/date:

Company stamp and signature:\_\_\_\_\_

(With your signature you accept the general terms and conditions of Leichtbau BW GmbH.)



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Collection and processing of personal data: Personal data may be collected if you provide it to us which may happen in the course of registration through the submission of forms or ordering products or services, posting inquiries or requesting materials. You are entitled to ask us at any time to provide you with information on the personal data stored by us, and you may at any time revoke your consent to the future use of your personal data.



# 4<sup>TH</sup> TECHNOLOGY DAY HYBRID LIGHTWEIGHTING

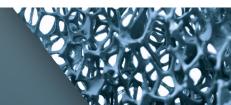
#### »31/05/17« EXPORT FORUM WITH B2B MATCHING

International Congress Center Stuttgart (ICS) Landesmesse Stuttgart



Handwerk International Baden-Württemberg





## 4<sup>TH</sup> TECHNOLOGY DAY HYBRID LIGHTWEIGHTING

Trendsetters and pioneers from the industrial and research sectors will meet at the 4th Technology Day Hybrid Lightwighting to present the latest developments and technological solutions in the lightweighting sector. The 2016 Technology Day was a record breaking event which solidified the exhibition's position as a central platform for technology transfer and industry networking. 250 participants, over than 20% more than in the previous year, including 15% from overseas (Indonesia, Canada, Austria, Switzerland, USA) and a sold out exhibition with over 20 exhibitors from Germany and around the world.

### EXPORT FORUM WITH B2B MATCHING

The Export Forum with B2B Matching will take place on 31 May as part of the Technology Day with the aim of bringing together innovative SMEs with larger corporations. The B2B Matching offers purchasers and technology developers the opportunity to meet directly with innovative suppliers from various sectors. We organize the meetings for you based on the criteria you provide to us. The format allows you to quickly and efficiently find potential new business partners and technology suppliers with the exact solutions and know-how you are looking for.

#### PURCHASERS / TECHNOLOGY DEVELOPERS

#### Procedure - New business contacts in four easy steps

Register for the event using the registration form on the last page and we will send you a registration link. Tell us what it is you are looking for: Are you searching for new technologies or suppliers?

Based on the needs you provide to us, we will help you put together a profile of requirements that potential suppliers can respond to. At the same time, we will search our database together with our European partners to find other potential candidates that fit your profile.

We will send you the best search results for your review. You can decide who you would like to meet in person at the Technology Day and we will organize the meeting for you.

The candidates you have selected in advance will rotate every 20 minutes. This will allow you 15 minutes for conversations with each candidate at the Technology Day.



#### YOUR BENEFIT

The B2B meeting format allows you to quickly and efficiently meet many new business partners and technology suppliers that offer the solutions and technologies that you are looking for while also giving you time to prepare for the meetings and lay the groundwork for new business deals. We help you find your potential meeting partners so you can concentrate on the contacts that are of interest to you.