- We are a leading manufacturer of custom-made boat textiles in Europe serving successfully boat manufacturers and our private customers.
- Since over 50 years, we bring individual comfort to boating by making products that increase a boat's practical value and features.
- Our customers are all significant boat-makers in Europe.
- With over 200 highly qualified personel, we have our own design team.
- Our main products are boat canopies, boat cushions, seats and winter covers.

## Products

Boat canopies and covers

Boat cushions

Seats

Winter and Camper covers





























### Production sites

### Suwałki, Poland

Va Varuste Poland created in 2014 and since then constantly developing the team and products, as well as machine park.

In 2017, we built our own production facility of 2000 m2, enlarged by 360 m2 warehouse, in Suwałki Special Economical Zone. Employment of about 100 people.







# Efficient production

Modern machine park.

Annual fabric consumption: 50 000 m2 Annual canopy production: 14 000 pcs

Our own metal shop allows us to manufacture stainless steel and aluminium frames inhouse. We produce some of the fittings and injection moulds for elements made by our suppliers.

We use Rhinoceros 3D and LECTRA for 3D modeling and thereby prototyping without the need of taking physical measurement, which shortens development time significantly. When 3D model is not available, traditional measurement at customer's site is taken.

Desing team is made up of 12 highly qualified designers and pattern specialists.





# Efficient production

Our ERP systems not only allows us to control each step of production proces in real time but also analyse and improve productivity or react to potential bottlenecks quickly. It is an efficient suport to purchase planning as well.

Multistage quality control – system based on self-control with constant access to and knowledge of technical documentation by employees, and a final QC being constantly improved according 8D/CAR analysis based on customer feedback.

Production is based on Just in time principle.

We use Lean Menagment, KAIZEN, 5S tools.

Since 2021 we are certificed ISO 9001:2015.







#### Metal shop

Our Metal shops are equipped with CNC bending, aluminium and stainless steel welding machines. We preffer working with bended frames and that is how our products are designed.

Qualified technical personnel creates its own innovative tools and workstations such as computer-controlled rails assembly table with laser leveling, adapted to production needs.



Moreover we offer a wide range of fittings, junctions, mounting elements manufactured inhouse or by external suppliers.



JUKI



### In our production we use high-quality sewing machines:

- Double needle, long arm, triple transport arm length 750mm.,
- Single needle long arm triple transport,
- · Column.
- Short arm single and double needle,
- Big-surface, antistatic work tables,
- · Precise zipper cutting device,
- Automatic press strud machine,
- CNC pattern stitching machine with working field of 220 x 100 mm.

Our machines encompass also other equipment such as overlocks, CNC embroidery or HF welding machine.









In 2021 we launched a new production line based on Duerkopp-Adler lockstitch machines and Ricchpeace quilting machine in our site in Suwałki, which allowed us to enrich our offer for seats and upholstery.

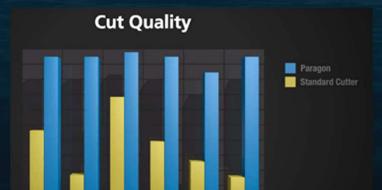






### Automatic cutting

Our own cutting departments are equipped with high-tech machines such as CNC Gerber Paragon 2,2m (cutting field 2,2 x 1,8m).







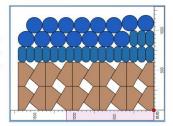
Elastic Foam (elastic PUR type) Contour Cutting Machine

Latest investment (November 23) in new foam cutting machine give us flexibility and minimalisyng lead times of production.

Large quantities of processed foams and optimisation by dedicated software allow us to obtain the best price for the raw material and significantly affects the price of the finished product.

Software CAD/CAM

The machine is supplied with CAD/CAM program. The software is easy to use and has a English interface. Thanks to its simplicity, it is possible to quickly implement employees and launch the production process in the field of indexed machining.





### **VA-KIDS** furniture

The VA-KIDS shape set made of soft blocks of various shapes.

They are made of high quality foam and covered with abrasion-resistant, easy-to-clean eco-leather.

Just wipe dirty areas with a damp cloth, and thanks to the zipper, you can also easily remove the cover and clean it.

The raw materials used to produce the blocks are characterized by vivid and attractive colors, and their multicolor certainly encourages fun play.







OEKO-TEX



Attestation of the Polish Institute of Hygiene



Phtalates free



Fireproof



Resistant to scratches



Waterproof





## VA-KIDS furniture

Children are happy to create various structures out of them: houses, castles, towers or obstacle courses, which perfectly develops imagination and encourages cooperation and group play.

Foam blocks are also perfect for gymnastic exercises and rehabilitation.





